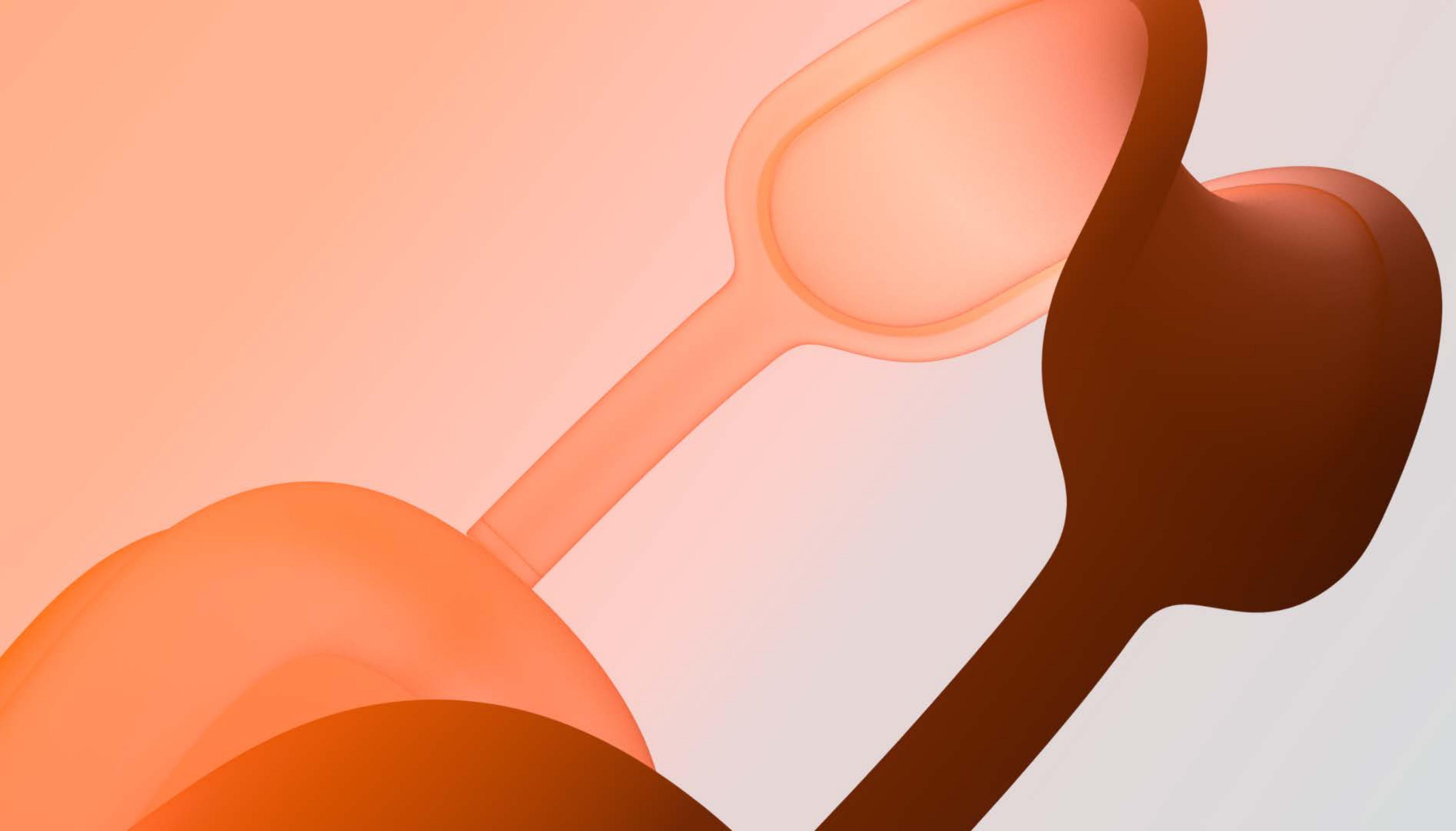




**Brand  
Monitor**



# Brand Protection Solutions

Product Guide 2023



Brand  
Monitor

We can create  
a better tomorrow

Visit → [BrandMonitor.ru](https://BrandMonitor.ru)

Product Guide

2023

## Find fakes everywhere

Find violations, copyrighted images,  
brand mentions, or logos with an  
AI-powered algorithm everywhere.

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Monitor

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Solutions   FAQ   Media   Materials   Contact   Log In

# Brand Protection Solutions

Explore solutions →



# Brand Guard

The online share of the market for counterfeit luxury apparel, shoes and accessories is traditionally higher at 30%.



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→ 01

BrandMonitor is a legal tech company specializing in online and offline intellectual property protection.

BrandMonitor allow you to continuously monitor, detect and resolve violations in the main channels of brand.



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Enter Domain

# Online & Internet

 Send Reports

ONLINE &amp; INTERNET

 Dashboard Websites Domains Test Buys Validation

MARKET SURVEYS

 Dashboard Action Required

CASE MANAGEMENT

 Cases Tasks Log Out

Select Project

Entire Period

Month

Year

31 Jan 22 — 31 Jan 22

 Websites Social Media Marketplaces Test Buys

84%

**3,202**

98%

**176,787**

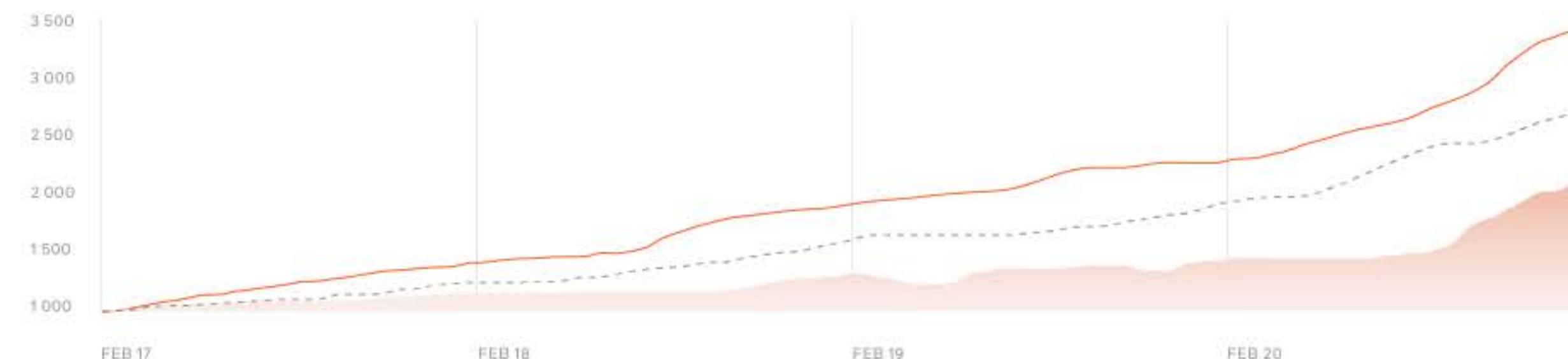
96%

**174,106**

84%

**279**Power of Attorney is Valid till 21 Sep 2023 

Websites and Domains





A smartphone screen showing a "Violation Report" form. The title "Violation Report" is at the top. Below it, a note says: "Please fill in the fields of the form below Required fields are marked with an asterisk". There are three main sections: "INFO ABOUT SHOP", "INFO ABOUT ITEM", and "PHOTOS".

- INFO ABOUT SHOP:** Fields include "Shop Address\*" and "Shop Name\*". A checked checkbox "Shop inside Mall" is present.
- INFO ABOUT ITEM:** Fields include "Shop Address\*" and "Shop Name\*".
- PHOTOS:** Includes a camera icon labeled "Make Photo" and an upload icon labeled "Add Photo".

**Alexander Demidov**  
**Chief Technical Officer**

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999 122 21 42

T:

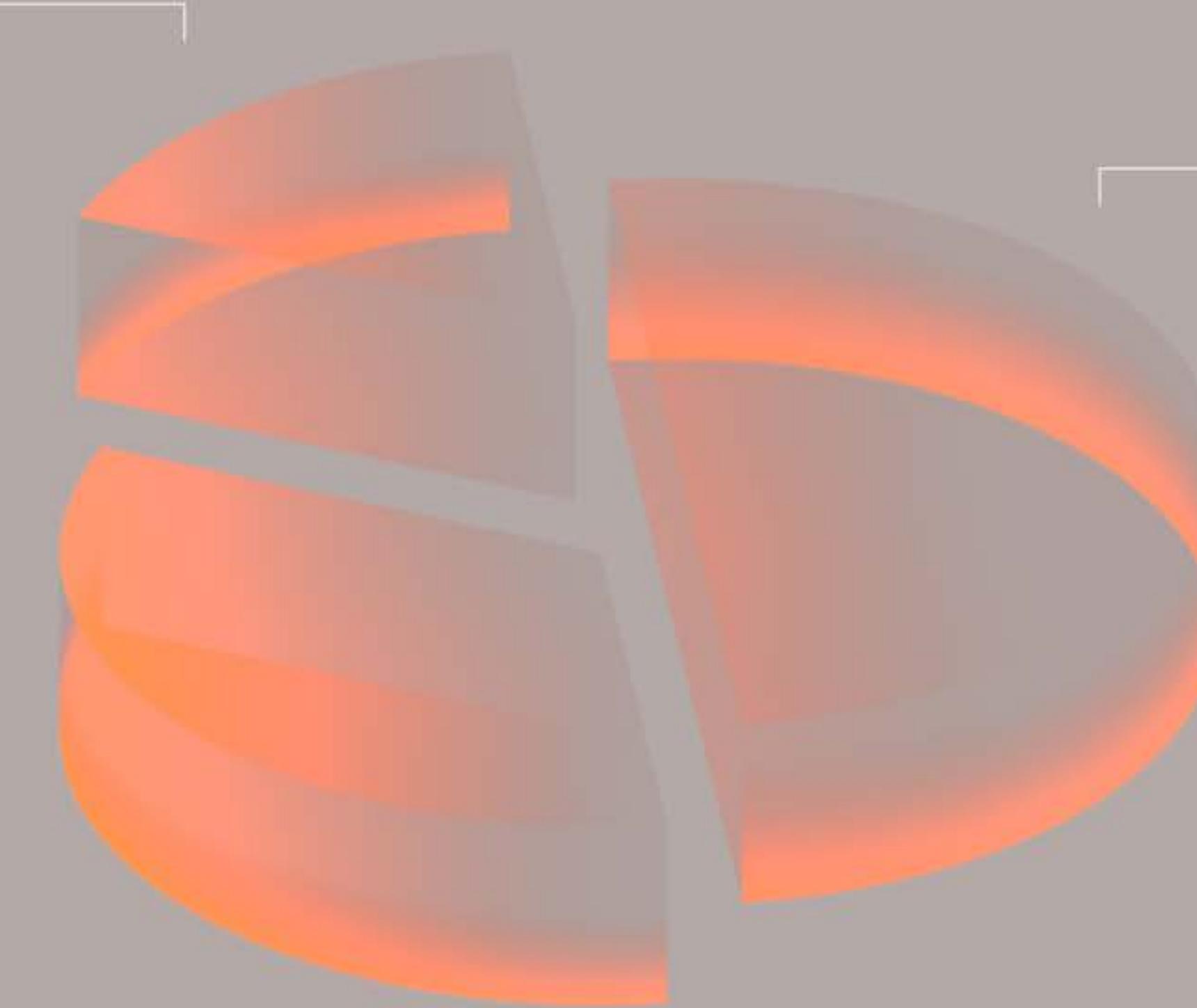


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# Market Share of Counterfeit Goods

25%

50%



BrandMonitor stops the "gray" imports, eliminates the illegal use of trademarks in domain names and blocks offers to sell counterfeit goods. BrandMonitor technologies allow you to continuously monitor the main channels of product distribution.

35%





## Company in Numbers

BrandMonitor stops of "gray" imports, eliminates the illegal use of trademarks in domain names and blocks offers to sell counterfeit goods. Find copyrighted images, brand mentions, or logos with an AI-powered algorithm. User-friendly Case Management System shows you all findings.

1. A single solution to global customs enforcement. Register your trademark with customs in 80+ countries network of local IP experts and professionals
2. Respond to incoming customs requests. Flat fee or subscription. Zero tolerance to counterfeit. Communicate with the customs through a user-friendly tool, not emails. We respond to every customs request, regardless of the seizure size.

BrandMonitor Resolve resistant & outstanding IP violations. Pre-litigation enforcement did not lead to blocking the website. The violator is a large chain of dozens of online stores. Domain with your trademark is squatted and is being sold. A seller or a group of sellers are repetitive infringers and continue the violations.

**96%**

**590**

**96%**

**590**

**12%**

**83**

Counterfeit ads on marketplaces removed

Communities in social networks blocked

Domain names with illegal use of trademarks blocked or removed from delegation

Domain names with illegal use of trademarks blocked or removed from delegation

Counterfeit ads on marketplaces removed

BrandMonitor Services

Offline and investigation

10 of 99

## Counterfeit Market Research

Research on  
counterfeit-related  
topics



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a better tomorrow

Complex Brand  
Protection

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## Brand Protection Integrated Approach



### 1. Online Services

- Standalone websites
- Domain names
- Social media
- Online marketplaces
- Test buys
- Revealing affiliations



### 2. Offline and Investigation

- Encouraging Police and Customs seizures
- Police & Customs trainings
- Non-stop market surveying of major shopping malls and stores
- Revealing affiliations
- Detection of supply chains, warehouses, manufacturers



### 3. Legal Services

- UDRP (Domain name dispute)
- Civil litigation
- Expert assessments
- Trademarks registration with the Russian Customs



### 4. Counterfeit Market Research

- Research on counterfeit-related topics on counterfeit-related topics

## Leadership



Max Zantop  
CEO, Founder



Sergey Abramov  
CEO, Founder



Ana Rosa Muniz  
Account Manager



Ilya Petrov  
New Business Manager



Kim Jun  
Business Director



Meryem Celik  
Account Manager

Richard co-founded BrandMonitor in 2013 and has 15 years' experience working with finance. Prior to Alight, Richard worked at the Swedish PE firm Nordstjernan and Bain & Co.

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Offline and  
Investigation

Our Team

14 of 99

**2** Offices ←  
Meeting Rooms ←  
Sidewalk Terrace →  
**1** IS Labs ↓  
Restaurant ↓  
**0** Reception Area ↓

Roof Terrace  
Offices  
Meeting Rooms  
Sidewalk Terrace  
IS Labs  
Restaurant  
→ Event Hall  
Media Studio  
↓ Reception Area  
Storage  
Parking